# WINE LISTER

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Following a period of what felt like unstoppable growth, the fine wine market took a hit earlier this year, with Burgundy and Champagne hit the hardest, according to Wine Lister's regional price indices. Despite a rather gloomy 2023, merchants and consumers alike continued their quest for quality and value beyond blue-chip wines and heavyweight regions, leading to the continued diversification of the global fine wine stage. With the aim of exploring new, up-and-coming names, our Wine Lister Leagues and Indicators provide the ultimate wish list of wines and producers achieving great strides in quality, increased popularity, under-theradar excellence, and more.

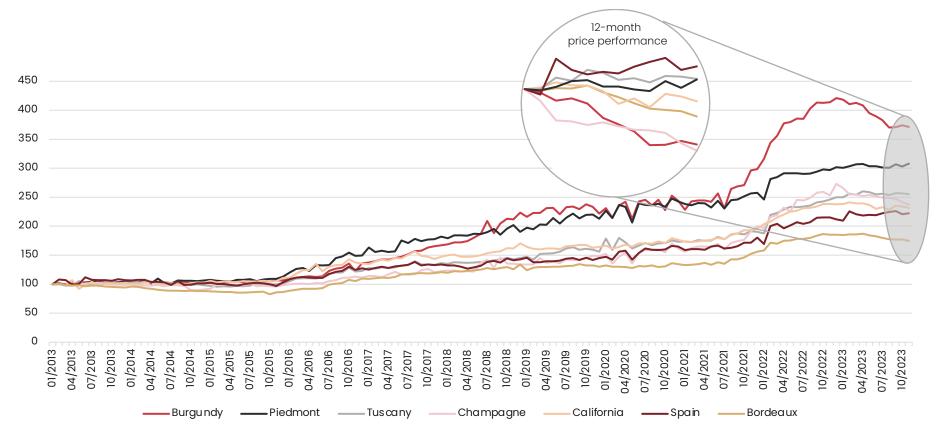
For the fourth year running, Wine Lister has carried out an in-depth survey with key fine wine trade players from across the globe. The 53 CEOs, MDs, and wine department heads that we consulted run companies which, between them, represent well over one-third of global fine wine revenues. This year, our respondents cited over 400 wines and producers, spanning 27 regions.

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# PRICE PERFORMANCE

We kick off this year's study by looking at the 10-year regional price performance of key fine wine regions. The price indices shown below comprise the top 20 wines by <u>Wine Lister Pro Score</u> in each respective region.

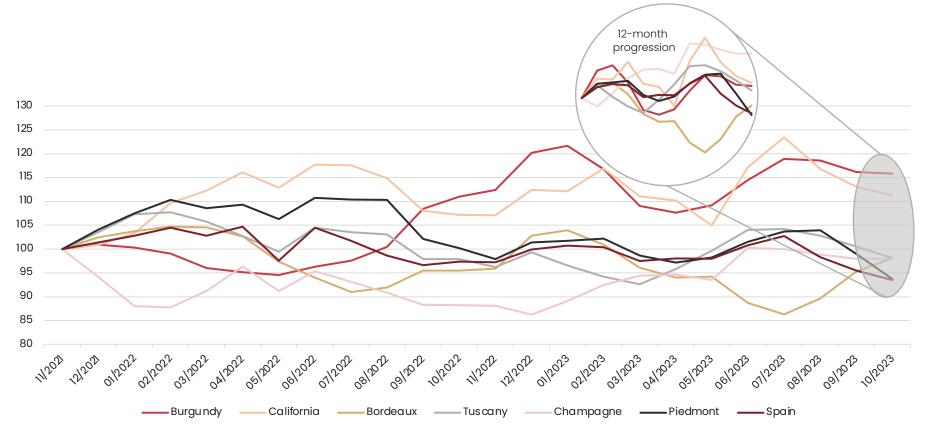
- Following six years of growth, fine wine performance has been rather gloomy for most regions this year, with Champagne suffering the hardest short-term crash (-13%). Burgundy experienced a -12% price correction in 2023, after a 47% increase last year, bringing down the impressive 10-year performance to 371%, followed by Piedmont, +313%, and Tuscany, +245%
- Spain and Italy are the only countries with an increase in short-term price performance, with Spain leading the way (5%), followed by Piedmont and Tuscany (both at 2%)



# **REGIONAL POPULARITY**

Below we analyse the average search rank progression of the same basket of top 20 wines per region over the last two years:

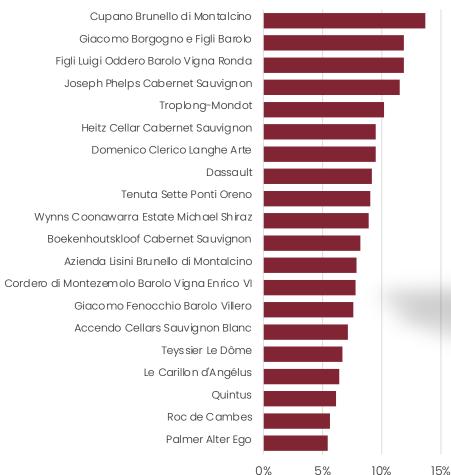
- Burgundy and California continue to see strong online popularity, while Champagne has almost recovered from its slump last year, having seen an 11% increase in popularity over the past 12 months
- Tuscany experienced a modest 2% rise over the past 12 months, thanks to a peak in summer 2023. Bordeaux continues to see its popularity peak in the run up to the festive season
- We noted in last year's report that Piedmont is falling behind its peers, and the trend continues in 2023 despite positive reviews for the 2019 vintage release. Spain is also losing ground to other regions, contrary to its price performance



Price and popularity data partner: Wine-Searcher

### QUALITY IMPROVERS

Our first League looks at the top 20 wines whose Quality score, based on our partner critics' ratings and drinking windows, has improved the most over the last two years, identifying which wines are most rapidly improving in organoleptic terms.



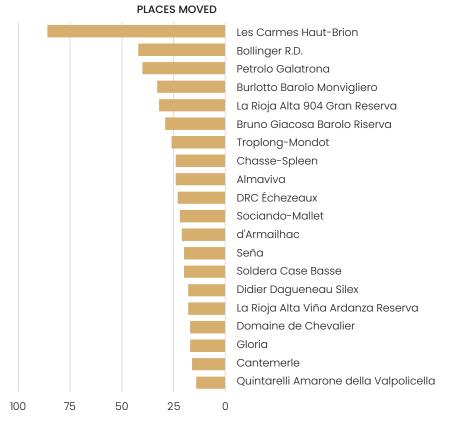
#### PERCENTAGE INCREASE





## **BIGGEST MOVERS**

With the industry continuing its pivot towards digital solutions, and consumers becoming increasingly broad in their drinking interests, we examine below those top wines whose popularity has increased most in terms of online searches over the past year.



The world's most popular wines are measured using monthly search data from <u>Wine-Searcher</u>, and expressed as a rank out of all wines in Wine Lister's database. Considering those wines in the top 200 in 2023, the chart expresses the number of places each wine has climbed between December 2022 and November 2023.

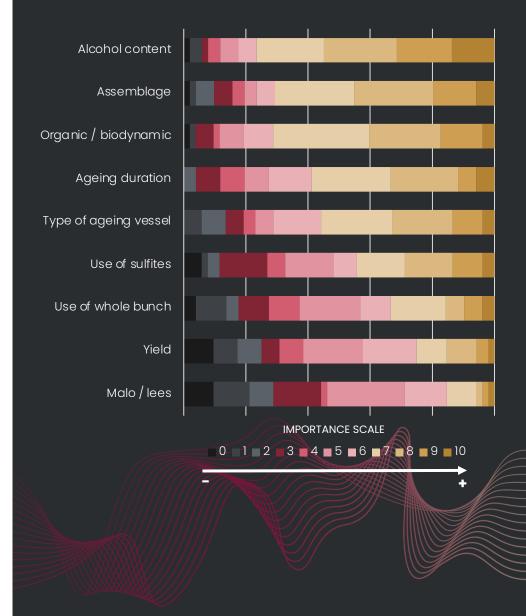
### LET'S GET TECHNICAL

#### WHAT TECHNICAL INFORMATION MATTERS MOST?

We asked 53 leading trade figures what technical information consumers are most interest in, and to rate each factor from 0 to 10, 0 being not important, and 10 being highly important.

Alcohol content is ranked as the most important piece of technical information, with 55% of respondents giving it a score of 8 or more – of which 14% scored it 10/10. One specialist UK merchant mentioned alcohol content as being critical "for those looking to measure quality / balance before tasting, or those looking to drink in moderation".

Assemblage – grape varieties – was the second most important, followed by organic / biodynamic viticulture in third place, with 45% and 40% of respondents scoring them 8 and above, respectively. The use of whole bunch, yield, and malolactic conversion / lees ageing don't seem to hold as much sway with consumers, with less than 20% of respondents attributing them a high importance (8-10).



#### WHAT TECHNICAL INFORMATION IS INCREASINGLY IMPORTANT?

We then asked our survey respondents to note any other technical information that is of increasing importance to consumers. Of the range of different themes mentioned, those explored below were referenced most often.

#### **1. ALCOHOL CONTENT**

According to our survey, alcohol level is the hottest topic, with 21 mentions.

"Alcohol has become more of a topic with the US leading the way in restrained alcohol, and with a number of warm vintages in Burgundy with unusual high alcohol".

- Specialist UK merchant

"Alcohol content is becoming a concern, with many traditional wines increasing in alcohol and becoming less balanced".

- Top tier South American importer

#### 2. ORGANIC / BIODYNAMIC

Another increasingly important selling point, mentioned 12 times, consumers are swayed by one or both of these practices.

"Organic and biodynamic, as the people who tend to drink fine wine are also among the most environmentally aware".

- Top tier UK importer

#### **3. SUSTAINABILITY**

Beyond organics and biodynamics, other environmentally conscious initiatives are gaining greater traction, having received eight mentions. Mentions included bottle weight, cover crops, biodiversity, and regenerative farming certifications.

"Sustainable and fair-trade practices have more importance than certified-organic or -biodynamic practices for many people".

- Specialist UK merchant

#### **4. USE OF WHOLE BUNCH**

Whole bunch fermentation was cited four times, including one respondent who noted its importance to Burgundy wines specifically.

"Knowing if whole bunch is used is important, but many customers choose wine that don't necessarily have whole bunch – so the percentage rather than it having whole bunch is important".

- Specialist UK merchant



## WINES TO WATCH

#### BELARGUS

Investor-turned-vigneron Ivan Massonnat created Domaine Belargus in 2018 from a handful of plots including those previously owned by Loire legend, Jo Pithon. Inspired by Burgundian climats, Massonnat produces a range of single-plot and blended dry cuvées, and variety of botrytised sweet wines. Using only sustainable and biodynamic practices, this domaine is at the forefront of Anjou's renaissance.

#### **BORIS CHAMPY**

After a dynamic early career at estates including Dominus and Domaine des Lambrays, Boris Champy has now settled in the Hautes-Côtes de Beaune. This domaine has noteworthy altitudinal advantage in the face of climate change, and has practiced organic and biodynamic viticulture since its founding in the 80s. Sold to Champy in 2019, it is among the first in Burgundy to receive Demeter certification.

#### DOMAINE DE L'A

Stéphane Derenoncourt, one of the world's most sought-after consultants, purchased his Sainte-Colombe home estate with his wife, Christine, over 25 years ago. Having retired from his namesake consultancy earlier this year, he turns his focus to these 11 south-facing, organically cultivated hectares, divided among various parcels of tuffeau limestone soil.

#### DOMAINE GUIBERTEAU

After an abandoned law career, a stint at Clos Rougeard, and over 60 years after his family first settled in the village of Saint-Just-sur-Dive, Robert Guiberteau founded this domaine in 1996. Producing his four red and five white cuvées without the addition of yeast, enzymes, or any stabilising products, he has also been committed to organic viticulture since 2003, gaining certification in 2007.

#### FAVIA

Having both spent time with many of California's leading producers of Bordeaux blends, such as Screaming Eagle and Abreu Vineyards, husband-and-wife duo Annie Favia and Andy Erickson established Favia in 2003. In January of this year, they announced a new collaboration with Huneeus Vintners (of Quintessa fame), which sees Favia's relocation from Coombsville to Oakville, and the completion of a new winery set for 2025.





When analysing the survey results, we noticed the high frequency of mentions of wines and producers from the Loire. Here are the names cited by our Founding Members in response to questions such as Buzz Brands, Hidden Gems and memorable wines of the year.

#### BOURGUEIL

Domaine du Bel Air

**CHINON** Domaine de Pallus

QUARTS-DE-CHAUME Belargus

MUSCADET Jérôme Bretaudeau

SANCERRE Domaine Claude Riffault Domaine Vacheron SAUMUR-CHAMPIGNY Clos Rougeard

SAUMUR Domaine des Roches Neuves Domaine Guiberteau Terre de l'Elu

**SAVENNIÈRES** Nicolas Joly Thibaud Boudignon

**VOUVRAY** Domaine Huet



### MEMORABLE WINES

We asked our Founding Members to share with us the three most memorable wines they have tasted over the past year. Out of 153 wines mentioned, here are the wines that were mentioned at least twice, together with the vintages cited (in order of the number of mentions, then alphabetically).

DRC La Tâche (1962, 1969, 1971, 1987, 2005, 2017)

Haut-Brion (1989, 2001, 2002, 2009, 2011)

Cheval Blanc (1955, 1959, 1990)

Margaux (1989, 1991, 1996)

Petrus (1967, 1990, 1991)

Beaucastel Hommage à Jacques Perrin (2012, 2013)

Biondi Santi Riserva (1999, 2008)

Figeac (1966, 2021)

Georges de Vogüé Bonnes-Mares (1949, 1996)

Gosset Célébris (1998, 2012)

Jean-François Coche-Dury Corton-Charlemagne GC (2007, 2016)

Jean-Louis Chave Hermitage (1978, 1989)

Latour (1982, 2001)

Léoville Las Cases (1959, 2000)

Mouton Rothschild (1947, 2012)

Rayas (1983, 1999)

Soldera Case Basse (1993, 2019)



## DREAM CELLAR

We invited our Founding Members to imagine their dream cellar. Out of 163 wines mentioned, here are the wines from producers cited at least three times, listed in order of the number of mentions of individual wines. It is no surprise to find the list dominated by globally-recognised wine icons, including four of the five Bordeaux first growths.

#### NO. OF MENTIONS

13	Latour   1928, 1961, 1970, 1982, 2003, 2010, 2019, 2021
9	Haut-Brion   1961, 1989, 2019
8	DRC Romanée-Conti   1978, 1985, 2010
7	DRC La Tâche   1929, 1971, 1978
6	d'Yquem   1811, 1967, 1990
5	Cheval Blanc   1947, 2009, 2022
5	Krug Clos du Mesnil   1979, 2004
4	Raveneau Grand Cru Les Clos   2014, 2017
4	Figeac   2001, 2009, 2021, 2022
4	Armand Rousseau Chambertin Grand Cru   1999, 2009, 2019
4	DRC Montrachet   1982, 1986, 2010, 2014
4	Petrus   1959, 1989, 2010
4	Salon Le Mesnil Grand Cru   1959, 1982, 1995
3	Pichon Comtesse   1982
3	Giacomo Conterno Barolo Monfortino Riserva   2002
3	Margaux   1983, 2015
3	La Mission Haut-Brion   1961, 2021, 2022
3	Mouton Rothschild   1945, 2010, 2021

# WINE LISTER INDICATORS





## VALUE PICKS

Wine Lister's Value Picks help you to avoid compromise on your drinking choices, identifying wines with the best quality-to-price ratios. Wine Lister's algorithm gives a higher weighting to quality than price, thus giving the finest wines a look-in. Below are Wine Lister's Top 20 Value Picks for 2023, sorted by descending order of value.

Taille aux Loups Rémus Plus Camille Giroud Beaune PC Aux Cras Pelissero Barbaresco Tulin Soumade Rasteau Fleur de Confiance Long-Depaguit Chablis GC Vaudésir Vincent Dureuil-Janthial Nuits-Saint-Georges PC Clos des Argillières Tollot-Beaut et Fils Savigny-lès-Beaune PC Savigny-Champ-Chevrey Renato Corino Barolo Arborina Clos Naudin (Foreau) Moelleux Vincent Paris Cornas Granit 60 Azelia Barolo Ponsot Gevrey-Chambertin Cuvée de l'Abeille Azelia Barolo Bricco Fiasco Ponsot Morey-Saint-Denis PC Clos des Monts Luisants Domaine Michel Lafarge Beaune PC Grèves Domaine Antonin Guyon Corton GC Clos du Roy Gallety Côtes du Vivarais Syrare Seguin-Manuel Savigny-lès-Beaune PC Les Lavières Maison Bertrand Ambroise Nuits-Saint-Georges PC Les Vaucrains Dr. Loosen Bernkasteler Lay Riesling Eiswein



A Buzz Brand is a wine with strong presence on the world's top wine lists, enjoying high levels of online search frequency, or demonstrating a recent growth in popularity, and identified by the fine wine trade as trending or especially prestigious. Below are Wine Lister's Top 20 Buzz Brand picks for 2023.

#### BORDEAUX

Figeac Lafleur Les Carmes Haut-Brion Petrus

#### BURGUNDY

Armand Rousseau D'Auvenay Hubert Lamy Romanée-Conti

#### CHAMPAGNE

Bollinger Cédric Bouchard Emmanuel Brochet Jacques Selosse Salon Ulysse Colin PIEDMONT

G.B. Burlotto Roagna

**SPAIN** Telmo Rodríguez

#### TUSCANY

Masseto Sassicaia Soldera

## HIDDEN GEMS

The Hidden Gem indicator helps you discover fine wines that are under the radar, yet worth uncovering. These wines are seldom found in the top restaurants and are infrequently searched for online, but have high ratings from wine critics, or are assigned "Hidden Gem" status by the global fine wine trade. Below are Wine Lister's Top 20 Hidden Gems for 2023, grouped by relative newcomers and classics regaining traction (often Bordeaux châteaux) – check out our full list here <u>here</u>.

Clemens Busch Domaine Dandelion Domaine de Bellevue Fenocchio Gourt de Mautens Kumeu River Macharnudo San Cayetano Pierre-Jean Villa Rocheyron Sylvain Pataille

### **RE-EMERGING CLASSICS**



Beau-Séjour Bécot Branaire-Ducru Brane-Cantenac Cantemerle Elio Grasso Lagrange López de Heredia Pieropan Produttori del Barbaresco Rouget

# WINE LISTER HOUSE WINES



#### ELLA LISTER, FOUNDER AND CEO DOMAINE DU PELICAN SAVAGNIN OUILLÉ 2016

"A case I bought in 2017 and got delivered at the end of last year, I was gutted to finish the last bottle a few weeks ago. This was in its sweet spot during 2023 and is everything I love about the Jura in general and Savagnin in particular. Synonymous with the region, the historic Savagnin grape is a parent of varieties like Chenin and Sauvignon (and ouillé is simply the topped-up - or normal - version, as opposed to the oxidative approach used for vin jaune). All the elegance of Guillaume d'Angerville's Burgundies can be found in this biodynamic expression of the variety, for a wine that is complex, savoury, mineral and satisfyingly oily."

#### TARA ALBINI, HEAD OF CLIENTS AND MARKETING G.D. VAJRA LANGHE NEBBIOLO DOC 2021

"One of my favourite producers from a region I hold dear to my heart, G.D. Vajra's "entry-level" (for lack of a better term) red, frequently crops up across the handful of brilliant wine shops near to my home in North London. Offering bright red fruit notes, elegant floral aromas, generous tannins, and tons of energy, it has become my first choice for Friday night takeaways and Sunday lunches. While showcasing the expertise of the Vajra family and their dedicated team, the Langhe Nebbiolo DOC 2021 is excellent value for money and is a must-try for Nebbiolo fans (and anyone simply looking for a thoroughly enjoyable glass of wine)."

#### NICOLAS BILLY, HEAD OF DATA CHÂTEAU THIVIN CÔTE DE BROUILLY CUVÉE ZACCHARIE 2016

"I love this wine, which to me, does not taste like a traditional Brouilly. The carbonic maceration is rather elegant, while barrel ageing brings just the right amount of spice and earthy notes to this ripe, fine-grained, and full-bodied (yes!) Gamay. It's currently drinking beautifully, and given its freshness and vibrancy, I'll be stocking a few more bottles... To enjoy on its own, or with some delicious roasted poultry."





### XENIA PRAKSINA, EVENTS AND PRESS COMMUNICATIONS MANAGER

#### **ENVÍNATE LOUSAS VINO DE ALDEA 2021**

"An exciting, Mencía-based blend from Ribeira Sacra - youthful and playful, with a plump and juicy wild strawberry core, elevated by subtle herbal notes of fennel and basil. This was my go-to red for long summer dinners, and it still holds its place as the weather turns cold. I particularly love the story of Envínate ("wine yourself" in Spanish) - a collective of four winemaker friends, who met at university while studying oenology and embarked on a mission of producing honest and expressive wines from somewhatforgotten winemaking regions across Spain, including the Canary Islands and Ribeira Sacra. Their passion is felt in every sip of this wine!"

#### AIDAN GRIFFITHS, ACCOUNT MANAGER TELIANI VALLEY KHIKHVI 2020

"I discovered this wine for the first time during a Georgianthemed tasting event and fell in love with it. It's made from the indigenous Khikhvi grape, of which there was just one hectare remaining in the whole of Georgia in 2004. It has since grown to become one of the country's top national varieties and is a great gateway into Georgian wines. With delicate aromas of apricot, peach, and a hint of honey, this cuvée has none of those "funky" notes some people might (sadly?) dislike in some Georgian wines. If you're adventurous but still Kvevri-shy, please give this a try!"

#### KEVIN CHAN, ANALYST BURN COTTAGE VINEYARD PINOT NOIR 2019

"This is an extremely elegant example of New World Pinot, possibly because this biodynamic estate is typically one of the first to harvest in Central Otago. It's already approachable and drinks beautifully, offering freshness and purity, complemented by a savoury element that makes it a versatile wine pairing option. An opened bottle never lasts long in the fridge, as each sip brings back fond memories of my first visit to the region in 2018."

#### JULIET LECOUFFE, CHIEF OF STAFF ALTUGNAC CÔTÉ PIERRE LYS PINOT NOIR 2017

"I recently discovered this excellent Pinot Noir from the Aude valley in France's Languedoc-Roussillon region. With its strawberry and black pepper notes on the nose, fresh palate, and gentle, supple tannins, it could pass for a wine from one of Burgundy's finest domaines - just with a rather less hefty price tag!"

#### ROSIE BICKERDIKE, MARKETING ASSITANT NUTBOURNE VINEYARDS NUTTY VINTAGE BRUT 2018

"Nutbourne Vineyards first came to my attention just over a year ago, prompting me to pursue (successfully!) a seasonal role at the estate. Nutbourne is a boutique, family-run English vineyard nestled in the heart of the South Downs, and its sparkling wines provide some of the fiercest competition for Champagne. This classic method (and classic blend) sparkling wine has a gorgeous white-gold colour. With notes reminiscent of baked orchard fruit and a lovely zesty finish, stocking up for the festive period was a no-brainer; it would go perfectly with a smoked salmon blini on Christmas morning, or even to toast to the New Year!"

#### SOPHIA ANTINORI, MARKETING INTERN OCCHIPINTI SP68 2022

"Occhipinti SP68 has recently become my go-to house wine, a true embodiment of Sicilian terroir with its blend of Frappato and Nero d'Avola. Produced by Arianna Occhipinti, a winemaker from the Vittoria region in southeastern Sicily, with viticultural heritage passed down through generations. The product of organic and biodynamic practices, it's a vibrant ruby wine that bursts with red fruit aromas and exhibits smooth tannins, a soft texture, and lively acidity. I highly recommend it for its value."



### PRODUCERS MENTIONED BY THE TRADE

#### AFRICA SOUTH AFRICA

Alheit Vineyards Eben Sadie Swerwer Wines Le Riche Lismore Mullineux Naude Family Wines Paulus Wine Co Porseleinberg Raats Sakkie Mouton Family Wines Sijnn White Wine The Sadie Family Tokara Winery

#### AMERICAS

#### CHILE

Chadwick Mill Calla Pedro Parra USA CALIFORNIA

Aubert Wines Bevan Cellars Ceritas Wines Dunn Vineyards Eisele Vineyard Favia Grgich Hills Harlan Estate

Heitz Cellar Littorai **Opus One** Precision Wine Company Promontory Ouintessa **Realm Cellars** Rhys **Ridge Vineyards** Screaming Eagle Spottswoode Staq's Leap The Hilt The Prisoner Wine Company Verite Vine Hill Ranch OREGON Antica Terra Drouhin Oregon Golden Cluster Rose & Arrow The Eyrie Vineyards WASHINGTON Dolio AUSTRALASIA / ASIA **AUSTRALIA** Giaconda Estate Vineyard Moss Wood Mount Horrocks

Penfolds

Pierro Shaw + Smith Smart Vineyard Tolpuddle Vasse Felix Wendouree ISRAEL Sphera Winery **NEW ZEALAND** Felton Road Greywacke Kumeu River Providence Wild Irishman EUROPE AUSTRIA Prager Uwe Schiefer ENGLAND Sugrue FRANCE ALSACE Cave de Ribeauville Marcel Deiss BORDEAUX Angélus Ausone Beauséjour Beau-Séjour Bécot Bélair-Monange Berliquet

**Beychevelle** Branaire-Ducru Brane-Cantenac Calon Ségur Canon Cantemerle Carlmagnus Chantegrive Cheval Blanc Climens Clos des Baies **Clos Fourtet** Couvent des Jacobins Croix de Labrie d'Armailhac de Lamarque Domaine de Chevalier Domaine de l'A Ducru-Beaucaillou D'Yquem Ferrière Figeac Fonplegade Grand Village Grand-Mayne **Guillot** Clauzel Haut-Bailly Haut-Brion La Chenade La Conseillante La Gaffelière

La Mission Haut-Brion La Tour Haut Brion Lafite Rothschild Lafleur Lagrange Larcis-Ducasse Laroque Latour le Pin l'Eglise Clinet Léoville Las-Cases Les Carmes Haut-Brion Malescot Saint-Exupery Mangot Margaux Meyney Montrose Moulin Haut Laroque Mouton Rothschild Palmer Petit Faurie de Soutard Petrus Pibarnon **Pichon Comtesse** Potensac Ouintus Rauzan-Ségla Rochevron Suduiraut Talbot Troplong-Mondot

Trotanoy Vieux Certan BURGUNDY Alving Pernot Anne Gros Armand Heitz Armand Rousseau Arnaud Fnte Arnoux-Lachaux **Bachelet-Monnot** Ballot-Millot Bernard Moreau et Fils Berthaut-Gerbet Bonneau du Martray **Boris Champy** Bouchard Bruno Clair Bruno Lorenzon Cécile Tremblay Chamirey Chandon de Briailles Château de Meursault Christophe Roumier Clarisse de Suremain Clos de Tart Clos des Lambrays Coche Bizouard Coche Dury Comte George de Vogüé Dandelion d'Auvenay

Dauvissat DRC de L'Arlot Denis Mortet des Croix des Comtes Lafon d'Eugénie (ex René Engel) du Comte Liger-Belair Dugat-Py Duroché Emmanuel Rouget Éric Boigelot Esprit Leflaive Étienne Sauzet Faiveley Fourrier François' Mikulski Gautheron d'Anost Georges Mugneret-Gibourg Michel Gaunoux Geroges Roumier **Gilbert Picq** Gros Frère et Sœur Guffens Guyon Henri Javer Henri Magnien Hubert Lamy Hubert Lignier Jacques-Frédéric Mugnier Jean Baptiste Boudier Jean Charles Boisset

Jean Chartron Jean-Baptiste Boudier Jean-Claude Bachelet et Fils Jean-marc Vincent Joannet Laurent Tribut Leflaive Leroy Les horées Lignier Michelot Lucien Le Moine Maison Joseph Drouhin Maison Lerov Maison Louis Jadot Marc Colin et Fils Marquis d'Angerville Marthe Henry Boillot Méo-Camuzet Michel Lafarge Mongeard-Mugneret Montille Paul Pillot Perdrix Perrot-Minot Philippe Pacalet Pierre Boisson **Pierre** Girardin Pierre-Yves Colin-Morey Prieuré Roch Ramonet

Rapet Raveneau **René Bouvier** Robert Groffier Père et Fils Roulot Samuel Billaud Sylvain Cathiard Sylvain Pataille Tino Kuban Truchetet Verget Vincent Dureuil-Janthial CHAMPAGNE Agrapart et Fils Boizel Joyau Bollinger Cédric Bouchard Charles Heidsieck Delavenne **Diebolt Vallois** Dom Pérignon Drappier **Emmanuel Brochet** Gosset **Jacques Selosse** Jérôme Prévost Krug Ozanne Philipponnat Pierre Paillard Pol roger

Pommery Salon Ulysse Collin JURA des Cavarodes JURANÇON Domaine de Souch Lajibe LANGUEDOC Bergerie de l'Arcade **Clos Rouge** Gérard Bertrand Grange des Pères Roc d'Anglade LOIRE Belarqus Claude Riffault **Clos Rougeard** de Bel Air Jérôme Bretaudeau des Roches Neuves Guiberteau Huet Nicolas Joly Pallus Terre de l'Elu Thibaud Boudignon Vacheron PROVENCE L'lle Porquerolles Trévallon

#### RHÔNE

Andre Perret Beaucastel Bernard Gripa Bosquets de la Solitude Gourt de Mautens Grillet Henri Bonneau Jamet Jean-Louis Chave Marcel Juge Marie et Pierre Bénetière Moulin de La Gardette Paul Jaboulet Aîné Pierre-Jean Villa Rayas **Rene Rostaing** Saint Sylvestre St Préfert **Thierry Allemand** Yann Chave GEORGIA Bedoba Saperavi GERMANY Clemens Busch Domäne Serrig Dönnhoff Egon Müller Graacher

Günther Steinmetz

Gut Hermannsberg Keller Kuhling Gillot Stepp Weingut Christmann Weingut Fürst Hunsruck Weingut Karthäuserhof Willi Schaefer GREECE Alpha Estate Thymiopoulos HUNGARY Zoltan ITALY ABRUZZO Valentini CAMPANIA Donnachiara Mastroberardino Lazio Tenuta di Fiorano PIEDMONT Arione Boglietti Bartolo Mascarello Boroli Cappellano Ceretto Diego Morra Elio Grasso Ettore Germano Falletto (Bruno Giacosa)

Fenocchio Fratelli Alessandria Fratelli Brovia G.B. Burlotto G.D. Vajra Gaja Giacomo Borgogno Giacomo Conterno Giulia Negri Giuseppe Rinaldi La Ca' Nova Massolino Nervi Conterno Philine Isabelle Piatin Poderi Aldo Conterno Produttori del Barbaresco Réva Roaqna Silvano Bolmida SICILY Arianna Occhipinti Frank Cornelissen Pietradolce Tenuta delle Terre Nere TRENTINO-ALTO ADIGE Susana Esteban San Leonardo TUSCANY Bibi Graetz Biondi Santi Brunelli Le Chiuse di Sotto

Conti Costanti Conti di San Bonifacio Cupano Fontodi Giodo Isole e Olena Le Ragnaie Masseto Mazzei Siepi Montevertine Ornellaia Podere Giodo Sassicaia Soldera Stella di Campalto Tignanello VENETO Bertani La Giaretta Pieropan PORTUGAL Azores Wine Company Luis Pato Ouinta da Pellada Ouinta do Noval Viúva Gomes SPAIN Cien Montañas Comando G Contador

de la Riva Frontonio **Gonzalez Byass** La Rioja Alta Lanzaga López de Heredia Lupier Magna Vides Merino La Loma Peñafiel Pingus Remírez de Ganuza Telmo Rodríguez Ultreia St Jacques Vatan Vega-Sicilia Yjar