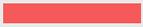
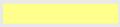
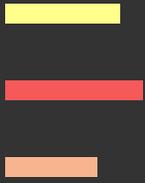


WINE LISTER LEAGUES 2022



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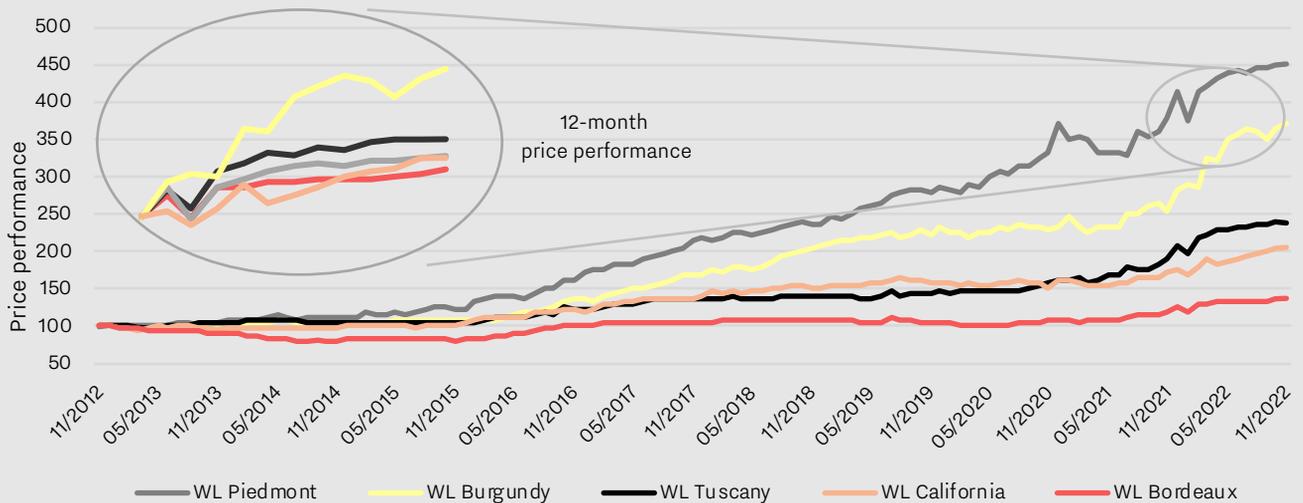
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WORDS FROM WINE LISTER

Fine wine is booming. Wine Lister's regional price indices are all up over 10% over the last year, while fine wine producers are making better wines than ever before: the average Quality score across all the wines in the Wine Lister database has increased by five points. Although the traditional fine wine bastions continue to thrive, consumers have never had more choice from across the world. As 2022 draws to a close, Wine Lister seeks to celebrate those wines and producers paving the way for a growing and ever-diversifying fine wine era. Measuring wine performance within a series of categories, our Wine Lister Leagues and Indicators provide the ultimate wish list of wines and producers achieving great strides in quality, increased popularity, under-the-radar excellence, and more.

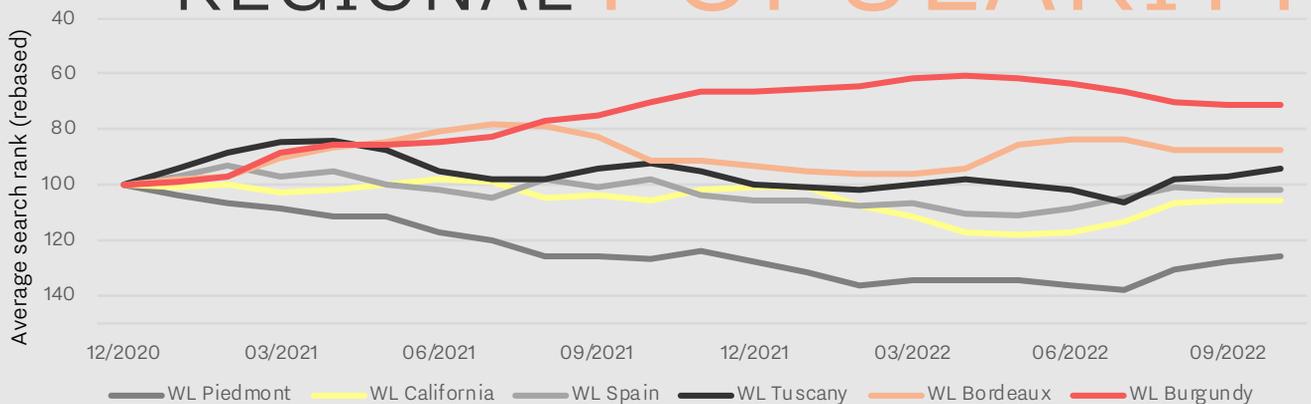
PRICE PERFORMANCE



We kick off this year's study by looking at the 10-year regional price performance of key fine wine regions. The price indices shown above comprise the top five wines by Wine Lister Pro score in each respective region.

- All five regions have shown significant increases in both long-term (10 years) and short-term (12 month) price performance, with Piedmont leading the way over the long term (+352%), followed by Burgundy (+273%) and Tuscany (+139%)
- The last year alone has seen each region's price performance surge by over 10%, with Burgundy leading the way with a 47% increase, Tuscany gaining 25%, and both Piedmont and California 19%
- It is worth noting that although Bordeaux is the weakest performer over both the long and short term, this is purely in relative terms as other regions play catch up and decrease their discount to Bordeaux (excluding Burgundy) - from a 61% discount in 2012 to 35% in 2022)

REGIONAL POPULARITY



We analyse above the average search rank of the same basket of top five wines per region:

- Having lagged behind its peers from 2019 to 2020, Burgundy has since regained all its lost ground and has outperformed the other regions from mid 2021
- We noted in last year's report that Piedmont had lost its footing, likely as consumers were less excited about the region following the release of the sub-par 2017 vintage – over the last year we have seen a partial reversal of fortunes following the release of the 2018 vintage, however, the region still falls behind the others
- Meanwhile, Bordeaux and Tuscany, often compared to one another due to their high-profile juggernaut brands, continue to increase in popularity for their top wines

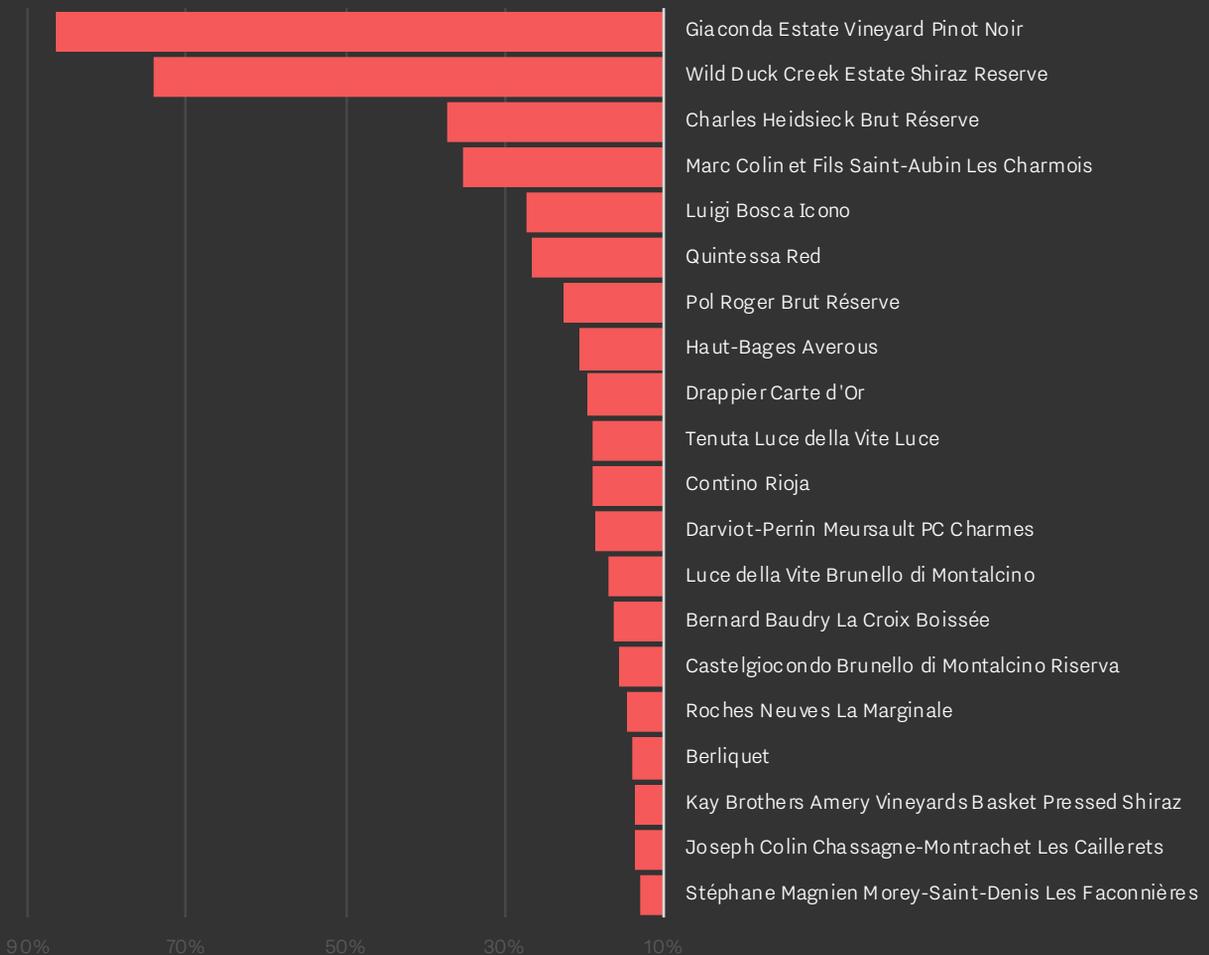


NEED TO KNOW:
Australia takes up three spots on this year's list, including two Shiraz-based wines

Our first League looks at the top-20 wines whose Quality score, based on our partner critics' ratings and drinking windows, has improved the most over the last two years, identifying which wines are on a rapid rise to the top.

QUALITY IMPROVERS

QUALITY SCORE
PERCENTAGE INCREASE

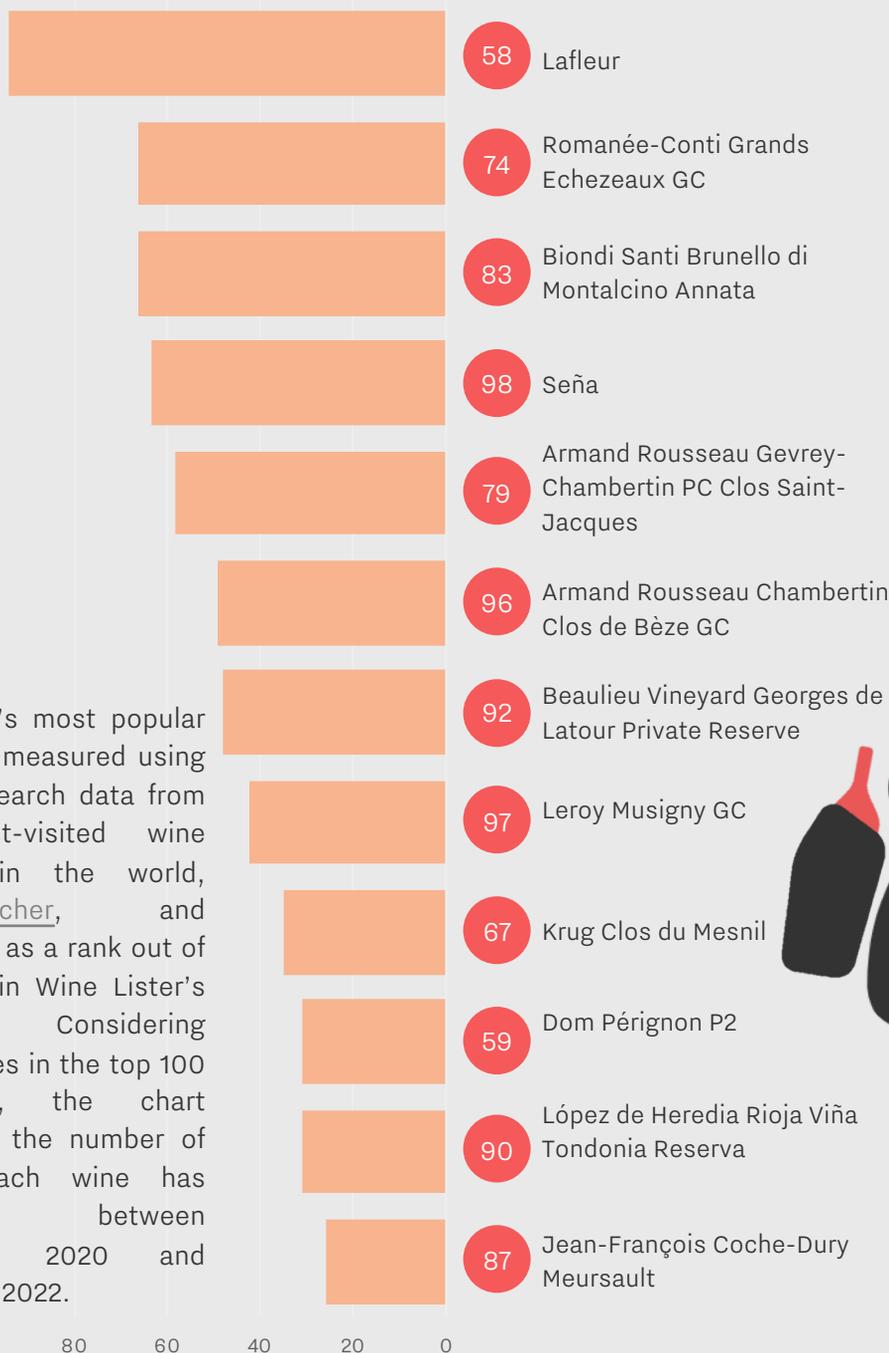


BIGGEST MOVERS

With the industry continuing its pivot towards digital solutions, and consumers becoming increasingly broad in their drinking interests, we examine below those top wines whose popularity has increased most in terms of online searches over the past year.



PLACES MOVED NOV 2022 SEARCH RANK



NEED TO KNOW:
Mouton has remained the #1 most popular wine in the world throughout 2022, followed by Pétrus and Dom Pérignon

The world's most popular wines are measured using monthly search data from the most-visited wine website in the world, [Wine-Searcher](#), and expressed as a rank out of all wines in Wine Lister's database. Considering those wines in the top 100 in 2022, the chart expresses the number of places each wine has climbed between December 2020 and November 2022.





THE ICON FACTOR 2022

For the seventh year running, Wine Lister has carried out an in-depth survey with key fine wine trade players from across the globe. The 56 CEOs, MDs, and wine department heads we consulted run companies that between them represent well over one-third of global fine wine revenues.

This year we asked experts: *“What makes a wine or producer iconic?”*

Wine Lister has taken a closer look at their responses, which affirm that quality and terroir, coupled with unique storytelling, are the qualities that set apart the world’s most iconic wines.

Respondents also shared the most memorable wines that they have drunk over the last year, and the wines that they would include in their dream cellar.

Wine lovers are left with no shortage of options, with 390 wines and producers named, spanning more than 29 major regions.

WHAT DEFINES AN ICON?

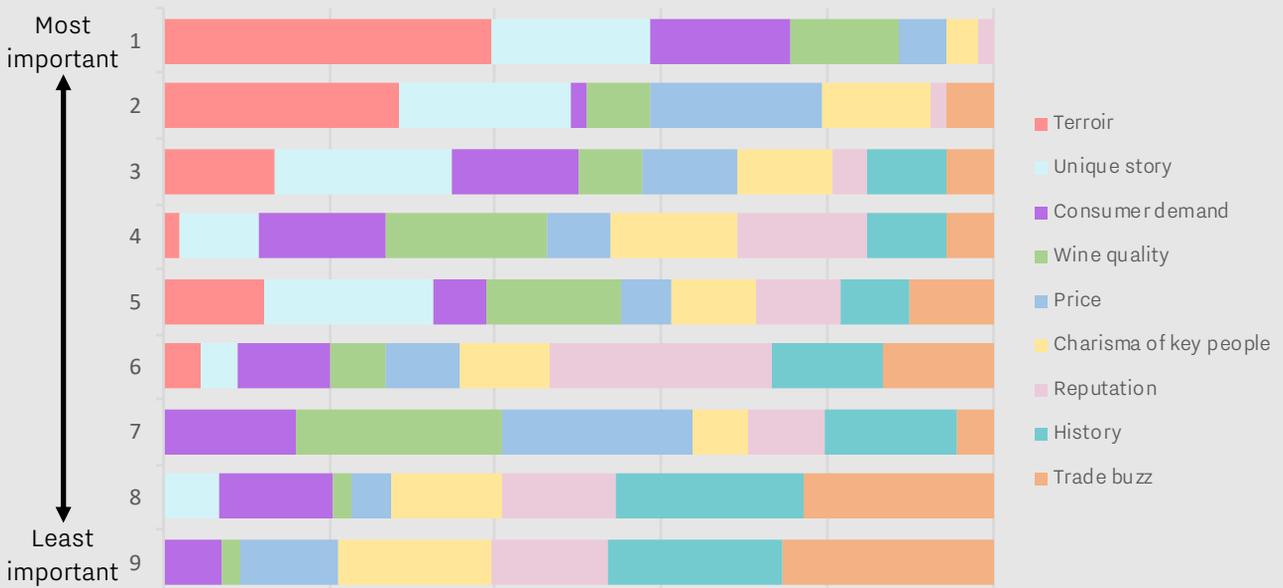
We asked our Founding Members "What makes a wine or producer iconic?" and requested they rank a number of key factors in order of importance. Here are their thoughts:

TERROIR / WINE QUALITY

All the marketing and communication efforts aimed at making a wine iconic cannot replace the intrinsic essence of the soil and liquid in the bottle. 40% of respondents rank terroir as the most important factor that makes a wine iconic, a top-tier South American importer noting "wine quality and consistency, terroir, are the most important factors". Some respondents went further, citing scarcity and consistent wine quality, with one specialist French merchant noting that "inaccessibility, low volume produced, and frequency of releases scoring 100 points!" are to be factored into the equation, while another states that "the duration of its status as an exceptional wine" is key to becoming an icon.

UNIQUE STORY / HISTORY

Another 20% of respondents ranked having a unique story as the most important factor. This is echoed in a few comments referring to the "authenticity" and "inspiration" that a wine provides. One merchant from La Place de Bordeaux remarked that an iconic wine needs "an origin story; to be the incarnation of a region or appellation". On the contrary, Wine Lister's Founding Members do not consider the history or age of an estate to be an important factor in determining whether a wine is iconic. Indeed, 20% and 25% rank this factor last, and second-last, respectively. Instead, the trade appears to favour the skill of the winemaker, and the quality and rarity of the product.



CONSUMER DEMAND

A further 17% of experts gave the top spot to consumer demand, with a member of La Place de Bordeaux noting that "an iconic wine is one that every consumer collector wants to have in their cellar. This demand is based on the reputation of the wine before the winemaker, the terroir, the history, and sometimes even the quality of the latest vintages. Obviously, quality is important over time, but we know of examples of high-quality wines that are not iconic, and vice versa".

TRADE BUZZ

Industry sentiment or trade buzz ranked relatively low in determining a wine's iconic status. This is perhaps paradoxical given that many comments reflect the importance of critics' scores and their "unanimous recognition" of a wine, according to one merchant in the Place de Bordeaux. At the same time, despite ascribing a low rank to trade buzz, one Specialist UK merchant mentions "social media hype, reviews, and critics' favourites" as being significant in the perceived status of a wine.



OLD WORLD WINES TO WATCH

DELAMOTTE

Sourced from grapes grown in some of the top villages in the Côte des Blancs, Delamotte's Blanc de Blancs Vintage cuvée may no longer be an insider's champagne, but its relatively low-key reputation compared to that of its more famous sister, Salon, still belies its quality. *"I have drunk Delamotte for over 30 years and it is consistent, brilliantly made and sensibly priced"*, says a specialist UK retailer.

DOMAINE JAMET

Having begun his career working with his father in Côte Rôtie at the age of 16, Jean-Paul Jamet has deep knowledge of the appellation and its traditional viticultural practices. Domaine Jamet's wines have been described as hidden gems by three of our Founding Members, while a US fine wine auction house mentioned its flagship Côte Rôtie wine as having seen a sharp rise in demand over the past year.

DOMAINE LES HORÉES

With a CV citing some of Burgundy's most illustrious domaines, including Romanée Conti, Comte Armand, and Marquis d'Angerville, chef-turned-winemaker Catharina Sadde is making some of Burgundy's most sought-after wines at her estate: Les Horées. Two specialist UK merchants mentioned her wines as seeing the sharpest rise in demand over the last year, and included them in the list of wines that collectors will wish they had in their cellars in five years' time.

CHÂTEAU MEYNEY

Despite enjoying a prime location in Saint-Estèphe and being one of the appellation's oldest vineyards, Meyney was relatively obscure until it was acquired by CA Grands Crus in 2004. In quality terms, it now punches well above its weight with a Wine Lister Quality score of 811 and "Value Pick" status for its three most recent vintages (priced between £20-£23 per bottle in-bond). Three of our Founding Members included the wine in their selection of hidden gems.

TENUTA DELLE TERRE NERE

Producing its first commercial vintage in 2002 from old, pre-phyloxera bush vines, Terre Nere played a significant part in putting Etna on the vinous map. Today, the estate's 'La Vigna di Don Peppino' Calderara Sottana Rosso Etna achieves a Wine Lister Quality score of 974, outscoring all other Etna wines in Wine Lister's database. A top-tier South American importer describes their crus as *"incredibly delicious and underrated"*.

NEW WORLD WINES TO WATCH



ALHEIT VINEYARDS

Founded in 2010 by husband and wife team, Chris and Suzaan Alheit, Alheit Vineyards' Magnetic North was quoted by a specialist UK retailer as one of the wines that have seen the sharpest rise in demand over the last year, and one that collectors will wish they had in their collection in five years' time. Another top tier UK merchant identified it as a hidden gem.

CASA LAPOSTOLLE

Casa Lapostolle's Clos Apalta is well-established among Chile's firmament of elite wines. With a Wine Lister Quality score of 901, it ranks sixth among Chilean wines, just behind Concha Y Toro's Don Melchor and Viña Errázuriz Don Maximiano Founder's Reserve. One merchant from La Place de Bordeaux included it in the list of most consistent-selling brands.

GIACONDA ESTATE VINEYARD

Established in 1982 in the then little-known Beechworth region, Giaconda's painstaking attention to detail in the vineyard and cellar has seen its wines achieve worldwide acclaim. Its Pinot Noir is the top Quality performer in this year's survey (see p.5), while the Giaconda Chardonnay 2019 was quoted as one of the most memorable wines of the past year by a top-tier Australian merchant, who describes it as a *"brilliant wine"*.

FELTON ROAD

Felton Road is one of Central Otago's leading lights; its Block 5 Pinot Noir is the fourth-highest rated New Zealand wine according to Wine Lister's Quality score (888). A specialist UK merchant mentioned wanting the estate's wines in his dream cellar, while a top-tier Asian merchant quoted it as a wine to watch for collectors over the next five year - both describe it as a hidden gem.

PROMONTORY

Founded by the renowned Harlan family in 2008, Promontory's Proprietary Red is the fourth highest-scoring wine from the United States in the Wine Lister database. Promontory wines were described as hidden gems by a specialist UK merchant, who also included it in their selection of wines that collectors should look for in the near future. Two top-tier UK merchants concurred.

MEMORABLE WINES

We asked our Founding Members to share with us the three most memorable wines they have tasted over the past year and why. Out of 390 wines mentioned, here are the wines that were mentioned at least twice, together with the vintages cited. The list is in order of the number of times the wine was mentioned.

- * Haut-Brion (1928, 1961, 1989, 2010)
- * Jean-Louis Chave Hermitage (1990, 1995, 1999, 2008)
- * Rayas Châteauneuf-du-Pape (2005, 2006, 2007, 2009)
- * Romanée-Conti La Tâche GC (1962, 1978, 1999, 2013)
- * d'Yquem (1938, 1949, 2017)
- * Mouton Rothschild (1982, 1986, 2005)
- * Pétrus (1961, 1989 1990)
- * Salon Le Mesnil (1990, 1996, 1999)
- * Georges (or Christophe) Roumier Bonnes-Mares GC (1985, 2016)
- * Giacomo Conterno Barolo Monfortino Riserva (2002, 2013)
- * Latour (1961, 1982)
- * Les Carmes Haut-Brion (1928, 1949)
- * Giacomo Conterno Barbera d'Alba Cascina Francia (2008)
- * Heitz Cellar Martha's Vineyard Cabernet Sauvignon (1973, 2016)
- * Jean-François Coche-Dury Corton-Charlemagne GC (2014)
- * Jean-François Coche-Dury Meursault (2005)
- * Lafite Rothschild (1961)
- * Penfolds Bin 60A (1962)
- * Penfolds Bin 707 Cabernet Sauvignon (1998)
- * Pichon Longueville Comtesse de Lalande (1982)
- * Romanée-Conti Corton GC (2019)
- * Romanée-Conti Echezeaux GC (1983)
- * Romanée-Conti Les Petits Monts (2018)
- * Trotanoy (1989)

NEED TO KNOW:

Many respondents cite the memorable nature of older vintages with youthful expressions, and wines drunk in pleasant personal moments

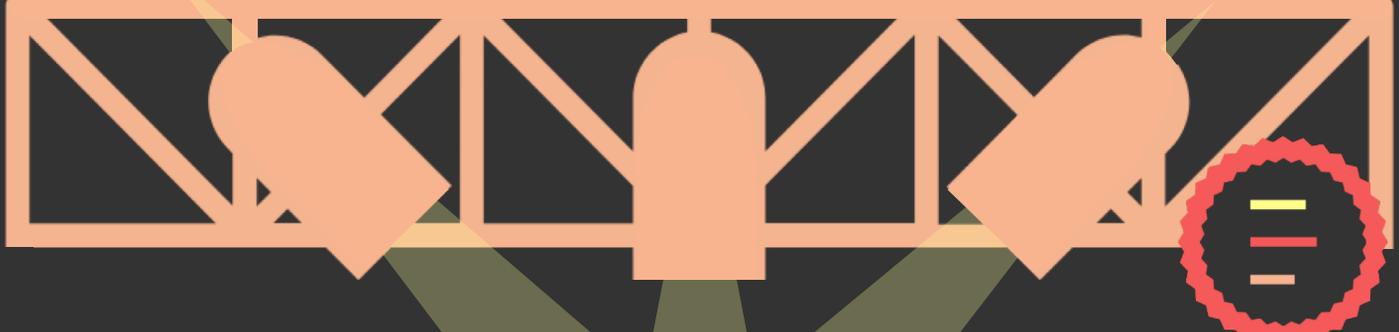
DREAM CELLAR

We invited our Founding Members to imagine their dream cellar. Out of 390 wines mentioned, here are the wines from producers cited at least four times, listed in order of the number of mentions of individual wines. It is no surprise to find the list dominated by globally-recognised wine icons, including four of the five Bordeaux First Growths.

No. of mentions	Wine Name Vintages cited
14	Latour 2010, 1982, 1961
9	Cheval Blanc 1947, 1961, 1982
9	Haut-Brion 2005, 1999, 1989
9	Mouton Rothschild 2016, 1982, 1961, 1947, 1945
8	Margaux 2019, 1983
7	Pétrus 2010, 1982, 1961
7	Romanée-Conti Romanée-Conti GC 1991, 1990, 1985, 1945
6	Giacomo Conterno Barolo Monfortino Riserva 2010, 1978
6	Krug Vintage Brut 1990, 1979, 1975, 1928
5	Paul Jaboulet Aîné Hermitage La Chapelle 1990, 1985, 1978, 1961
5	Romanée-Conti La Tâche GC 1962, 1952
4	Jean-François Coche-Dury Corton-Charlemagne GC 2014, 2008, 1990
4	Leroy Musigny GC 2015, 2005
4	Yquem 1811
3	Penfolds Grange Bin 95 1976, 1955
2	Armand Rousseau Chambertin GC 1990
2	Georges Roumier Musigny GC 1985
2	Jean-Louis Chave Hermitage Blanc
2	Krug Clos du Mesnil 1988
2	Romanée-Conti Montrachet 1966

NEED TO KNOW:

1961 accounts for half of the responses for Latour, and is also the most-cited Bordeaux vintage, followed by 1947



A PASSION FOR PINOT

With prices of top Burgundy continuing their Icarian flight (see p.4), Wine Lister takes a closer look at some of the top Quality-scoring Pinot Noirs from around the world (Quality score cited in brackets). The list is dominated by wines from Oregon, California, Central Otago, and Victoria.

UNITED STATES

Lingua Franca Mimi's Mind (956)

Beaux Frères The Upper Terrace (930)

Marcassin Marcassin Vineyard (920)

Littorai Savoy Vineyard (915)

Calera Selleck Vineyard (914)

NEW ZEALAND

Two Paddocks Proprietor's Reserve First Paddock (932)

Felton Road Block 5 (888)

Dry River (885)

Ata Rangi (804)

AUSTRALIA

Giant Steps Sexton Vineyard (910)

Bass Phillip Premium (862)

Bass Phillip Reserve (822)

Mount Mary (787)

Giaconda Estate Vineyard (772)

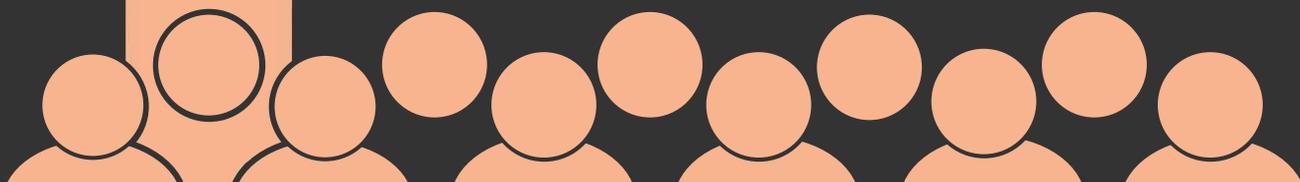
ELSEWHERE

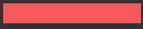
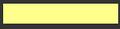
Gantenbein, Switzerland (759)

Treinta y Dos, Argentina (703)

Viña Aquitania Sol de Sol, Chile (683)

Léon Beyer Comtes d'Eguisheim, Alsace (683)





INDICATORS

Wine Lister Indicators are designed to provide suggestions for specific buying purposes, whether it be to discover something new (Hidden Gems), drink well without breaking the bank (Value Picks), impress at a dinner party (Buzz Brands), or add to your investment portfolio (Investment Staples). They provide useful segments to help cut into Wine Lister's data, creating a ready-made source list of the best wines to meet your needs.

NEED TO KNOW:

The list features three wines from Alsace and Germany, with these regions known for their excellent quality and value for those prepared to buy beyond big labels

HIDDEN GEMS

The Hidden Gem indicator helps you discover fine wines that are under the radar, yet worth uncovering. These wines are seldom found in the top restaurants and are infrequently searched for online, but have high ratings from wine critics, or are assigned “Hidden Gem” status by the global fine wine trade. Below are Wine Lister’s Top 20 Hidden Gems for 2022 – check out our full list here [here](#).

- ALSACE** ✦ Albert Mann Riesling Schlossberg l'Epicentre GC
- ALSACE** ✦ Rolly-Gassmann Gewürztraminer SGN
- AUSTRALIA** ✦ Yalumba The Reserve
- BURGUNDY** ✦ Benjamin Leroux Clos de la Roche GC
- BURGUNDY** ✦ Henri Rebourseau Mazis-Chambertin GC
- BURGUNDY** ✦ Château de Marsannay Chambertin GC
- BURGUNDY** ✦ Vincent Dureuil-Janthial Puligny-Montrachet PC Champ Gain
- CHAMPAGNE** ✦ Pierre Péters Blanc de Blancs Extra Brut GC
- CHAMPAGNE** ✦ Eric Rodez Cuvée des Grands Vintages GC
- JURA** ✦ André et Mireille Tissot Jura Spirale Passerillé Blanc
- LOIRE** ✦ La Taille aux Loups Clos de Venise Moelleux
- PIEDMONT** ✦ Paolo Scavino Barolo Prapo
- PIEDMONT** ✦ Ceretto Barbaresco Bussia
- RHEINGAU** ✦ Eva Fricke Riesling Trocken
- RHÔNE** ✦ André Perret Saint-Joseph Les Grisières
- SICILY** ✦ Tenuta delle Terre Nere Guardiola Rosso
- SONOMA** ✦ Hirsch Vineyards Block 8 Estate Pinot Noir
- TORO** ✦ Compañía de Vinos Telmo Rodríguez Pago La Jara
- TUSCANY** ✦ Monte Bernardi Chianti Classico Sa'etta Riserva
- TUSCANY** ✦ Riecine Chianti Classico Riserva

VALUE PICKS

Wine Lister's Value Picks help you to avoid compromise on your drinking choices, identifying wines with the best quality-to-price ratios. Wine Lister's algorithm gives a higher weighting to quality than price, thus giving the finest wines a look-in. Below are Wine Lister's Top 20 Value Picks for 2022.

FRANCE

Albert Mann Pinot Gris Furstentum
Clos du Caillou Châteauneuf-du-Pape Les
Safres
Clos Haut-Peyraguey
Clos Naudin (Foreau) Moelleux Réserve
Coursodon Saint-Joseph La Sensonne
Domaine de la Vieille Julienne Châteauneuf-
du-Pape
Lafaurie-Peyraguey
La Fleur Morange
Malartic-Lagravière Rouge
Mas Jullien
Nairac
Pibarnon Bandol Rouge
Vincent Paris Cornas Granit 60 Vieilles Vignes

AUSTRALIA

Clarendon Hills Blewitt Springs Grenache

CALIFORNIA

The Hilt Vineyard Pinot Noir

GERMANY

Dönnhoff Niederhäuser Hermannshohle
Riesling Spätlese
Dr. Loosen Erdener Treppchen Riesling Auslese
Maximin Grünhaus Abtsberg Riesling Auslese

ITALY

Mauro Veglio Barolo Castelletto
Pelissero Barbaresco Taulin

SPAIN

Bodegas Aalto Aalto



NEED TO KNOW:

Pelissero Barbaresco Tulin earns the highest Value score of this year's selections, with an average price of £46.98



NEED TO KNOW:

Dom Pérignon Vintage Brut leads the way for Buzz Brands in 2022, with a Wine Lister Brand score of 999

BUZZ BRANDS

A Buzz Brand is a wine with strong presence on the world's top wine lists, enjoying high levels of online search frequency, or demonstrating a recent growth in popularity, and identified by the fine wine trade as trending or especially prestigious. Below are Wine Lister's Top 20 Buzz Brand picks for 2022 – check out the full list [here](#).

BORDEAUX

Cheval Blanc
Ducru-Beaucaillou
Lafite
Latour
Léoville Las Cases
Margaux
Montrose
Mouton
Palmer
Pétrus
Pichon Comtesse
Yquem

BURGUNDY

Dujac Clos de la Roche GC
Leroy Chambertin GC
Romanée-Conti La Tâche GC

CHAMPAGNE

Dom Pérignon Vintage Brut
Louis Roederer Cristal
Salon Le Mesnil

TUSCANY

Ornellaia
Sassicaia
Tignanello

CALIFORNIA

Opus One

INVESTMENT STAPLES

Investment Staples are wines above a certain price, that have strong ageing potential, proven price performance, or represent good value compared to their peers, and are relatively stable and liquid, with recognition from our network of global fine wine trade members. Below are Wine Lister's Investment Staples for 2022 – check out the full list [here](#). Burgundy is represented at domaine level given the number of individual wines.

BORDEAUX

Haut-Brion
Lafite
Latour
Margaux
Mouton
Pétrus
Yquem

BURGUNDY

Armand Rousseau (42*)
Georges (or Christophe) Roumier (24)
Jacques-Frédéric Mugnier (11)
Jean-François Coche-Dury (5)
Leflaive (17)
Leroy (11)
Raveneau (10)
Romanée-Conti (47)

CALIFORNIA

Harlan Estate
Opus One

*Total number of wines

CHAMPAGNE

Krug Clos du Mesnil
Louis Roederer Cristal
Salon Le Mesnil GC

RHÔNE

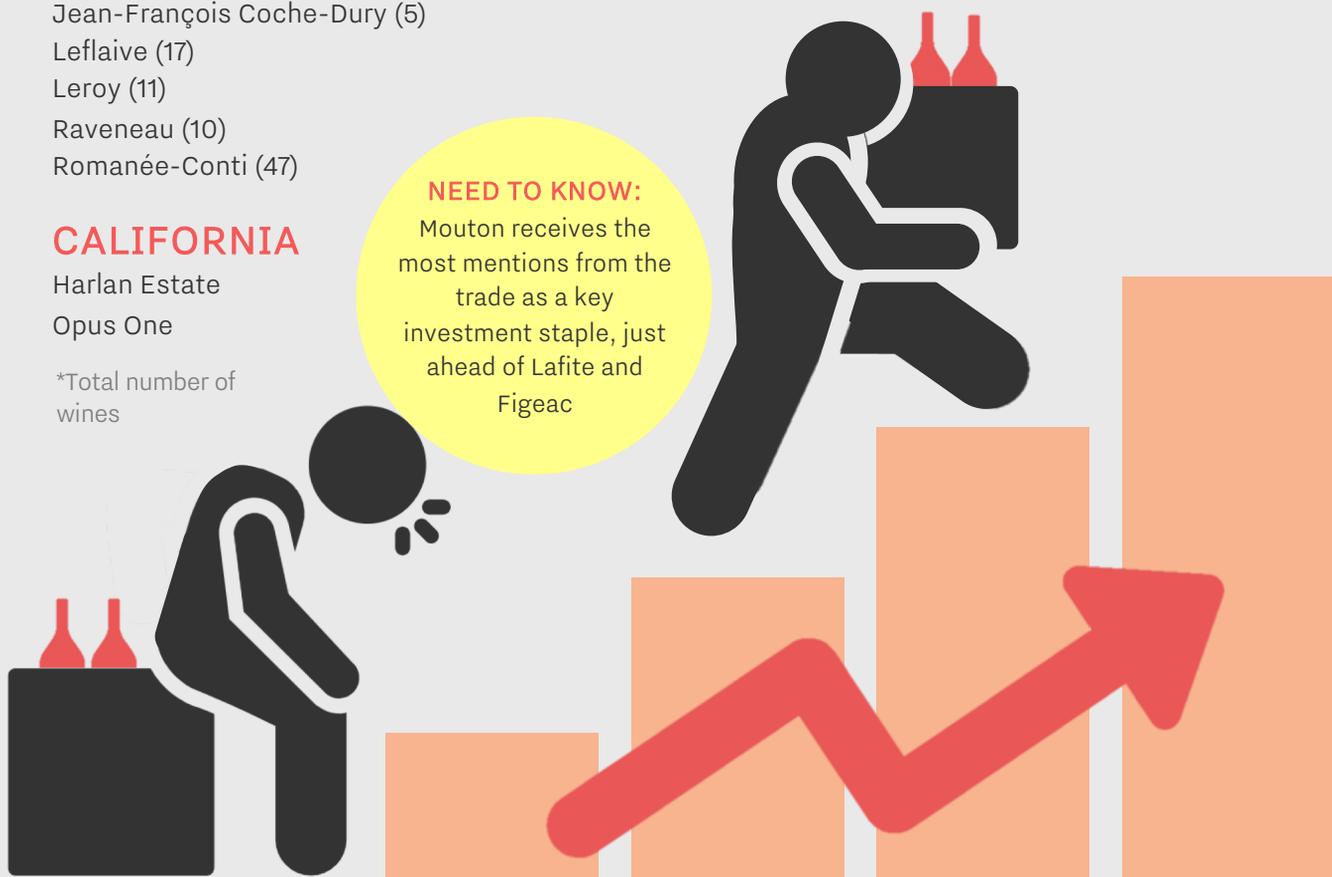
Jean-Louis Chave Hermitage

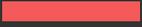
ITALY

Masseto
Montevertine Le Pergole Torte
Sassicaia

NEED TO KNOW:

Mouton receives the most mentions from the trade as a key investment staple, just ahead of Lafite and Figeac





We hope you found reading this study as intriguing as we found preparing it. The contents only brush the surface of the unique combination of data and research at our fingertips. We have at our disposal a wealth of insights and analysis on each cru contained herein that we could not make room for individually in this study.

Contact us for more information or to order a bespoke study:
team@wine-lister.com

OUR OFFICIAL PARTNERS

The logo for Jancis Robinson, featuring her name in a white, elegant cursive script on a dark purple background.

www.jancisrobinson.com

The logo for Antonio Galloni's 'vinous' brand. It features the name 'Antonio Galloni' in a small, sans-serif font above the word 'vinous' in a large, bold, sans-serif font. Below 'vinous' is the tagline 'explore all things wine' in a smaller, lowercase sans-serif font.

www.vinous.com

The logo for Jasper Morris's 'Inside Burgundy' brand. It features the name 'JASPER MORRIS' in a red, serif font above the words 'Inside Burgundy' in a black, serif font.

www.insideburgundy.com/

The logo for Bettane & Desseauve, featuring the brand name in a bold, black, sans-serif font with a blue plus sign between the two names.

www.bettanedesseauve.com

The logo for Jeannie Cho Lee, Master of Wine. It features a stylized black icon of a wine glass above the name 'Jeannie Cho Lee' in a bold, black, sans-serif font, with 'Master of Wine' in a smaller, italicized, black, sans-serif font below it.

www.jeanniecholee.com

The logo for avis-vin, featuring a stylized blue bird-like shape above a large, bold, blue letter 'F', with the word 'Vin' in a smaller, blue, sans-serif font below it.

<https://avis-vin.lefigaro.fr>

The logo for wine-searcher, featuring a green wine bottle icon with a magnifying glass over it, followed by the text 'wine-searcher' in a white, sans-serif font on a dark background.

www.wine-searcher.com

The logo for Wine Market Journal (WMJ), featuring the letters 'WMJ' in a white, serif font inside a white square, set against a dark red background.

www.winemarketjournal.com

Wine Lister is proud to collaborate with some of the most respected critics in the major fine wine markets. Their scores make up the Wine Lister quality ratings, along with an assessment of each wine's longevity.

To determine popularity, as part of the brand category, we have formed a partnership with **Wine-Searcher**, the world's most visited wine website, to incorporate their online search frequency data.

To assess liquidity, as part of the economic category, we used trading volumes compiled by **Wine Market Journal**, the leading source of wine auction data.

PRODUCERS

MENTIONED BY THE TRADE

Africa	USA (California) (cont.)	Australia
South Africa	Beaulieu Vineyard	D'Arenberg
Alheit Vineyards	Buccella	Giaconda Estate
Bosman Family Vineyard	Ceritas Wines	Henschke
Duncan Savage	Detert Family Vineyards	Jim Barry
Eenzaamheid	Harlan Estate	Leeuwin Estate
Kanonkop	Heitz	Moorooduc
Klein Constantia	Joseph Phelps Vineyards	Oakridge
Libertas	Kistler	Penfolds
Meerlust	Kongsgaard	Reynella
Mullineux & Leeu	Marcassin	Torbreck
Naudé Wines	Opus One	Vasse Felix
Raats	Promontory	Wynns
Sakkie Mouton	Realm Cellars	Yalumba
Stark-Condé Wines	Ridge	Yangarra
Storm	Screaming Eagle	China
Taaibosch	Skywalker Vineyards	Ao Yun
The Sadie Family	Teeter-Totter	New Zealand
Americas	The Prisoner	Dog Point Vineyard
Argentina	Vine Hill Ranch	Felton Road
Catena Zapata	USA (other)	Greywacke
Chile	Antica Terra	Kumeu River
Almaviva	Antiquum Farm	Stonyridge Vineyard
Casa Lapostolle	Quilceda Creek	Europe
Montes	Walter Scott X Novo Vineyard	France
Pedro Parra	Australasia	Bordeaux
USA (California)	Australia	Angélus
Au Bon Climat	Camden Park	Ausone
Beau Marchais	Cloudburst	Batailley

PRODUCERS

MENTIONED BY THE TRADE

Bordeaux (cont.)	Bordeaux (cont.)	Bordeaux (cont.)
Beauséjour Héritiers Duffau-Lagarrosse	Haut-Brion	Meyney
Belair-Monange	Kirwan	Margaux
Beychevelle	L'Evangile	Marjosse
Branais-Ducru	L'If	Marsau
Branas Grand Poujeaux	La Conseillante	Malescot Saint-Exupéry
Brane-Cantenac	La Fleur-Petrus	Montrose
Calon Ségur	La Gaffelière	Mouton
Canon	La Grave	Palmer
Cantemerle	La Lagune	Pavie
Cantenac-Brown	La Mission Haut-Brion	Pédesclaux
Carbonnieux	La Pointe	Petrus
Caronne Sainte Gemme	La Tour Carnet	Pichon Baron
Cheval Blanc	La Violette	Pichon Comtesse
Climens	Labégorce	Prieuré-Lichine
Clinet	Lafite	Rauzan-Ségla
Clos des Baies	Lafleur	Rochebelle
Clos Fourtet	Lafon-Rochet	Saint-Pierre
d'Angludet	Lagrange	Siran
Domaine de Chevalier	Langoa Barton	Smith Haut Lafitte
Ducru-Beaucaillou	Laroque	Talbot
Duhart-Milon	Larrivet Haut-Brion	Teyssier
Durfort-Vivens	Lascombes	Troplong-Mondot
Figeac	Latour	Trotanoy
George 7	Le Pin	Vieux Château Certan
Giscours	Le Tertre-Rotebœuf	Yquem
Gloria	L'Eglise Clinet	Burgundy
Grand-Mayne	Léoville Barton	Anne Gros
Grand-Puy-Ducasse	Léoville Las Cases	Arlaud
Grand-Puy-Lacoste	Léoville Poyferré	Armand Rousseau
Gruaud-Larose	Les Carmes Haut-Brion	Arnaud Ente
Guillot Clauzel	Liber Pater	Arnoux-Lachaux
Haut-Bailly	Lynch-Bages	Ballot-Millot

PRODUCERS

MENTIONED BY THE TRADE

Burgundy (cont.)	Burgundy (cont.)	Burgundy (cont.)
Bernard Dugat-Py	Henri Magnien	Montille
Bernard Moreau et Fils	Héritiers du Comte Lafon	Nicole Lamarche
Berthaut-Gerbet	Hubert Lamy	Perrot-Minot
Bonneau du Martray	Hubert Lignier	Pierre Guillemot
Bouchard Père et Fils	Hudelot-Noëllat	Pierre-Henri Rougeot
Bruno Clair	Jacques-Frédéric Mugnier	Pierre-Yves Colin-Morey
Buisson Battault	Jane Eyre	Ponsot
Camille Thiriet	Jean Chartron	Prieuré Roch
Cécile Tremblay	Jean Tardy	Ramonet
Cellier aux Moines	Jean-Claude Bachelet et Fils	Raveneau
Claude Maréchal	Jean-François Coche-Dury	Remoissenet
Coche Bizouard	Jean-Louis Trapet	Robert Chevillon
Comte Georges de Vogüé	Jean-Marc Bouley	Robert Groffier
D'Auvenay	Jean-Marc Pillot	Romanée-Conti
David Duband	Jean-Marc Roulot	Samuel Billaud
Denis Mortet	Jean-Yves Bizot	Sylvain Cathiard
D'Eugénie	Joseph Roty	Thierry Pillot
Domaines des Croix	Jules Desjournays	Vincent Dureuil-Janthial
Drouhin	La Vougeraie	Yvon Clerget
Dujac	Lafarge	Champagne
Duroché	Lambrays	Agrapart et Fils
Elodie Roy	Lamy-Caillat	Benoît Déhu
Emmanuel Rouget	L'Arlot	Bérèche et Fils
Faiveley	Leflaive	Billecart-Salmon
Fourrier	Leroy	Bollinger
François Lamarche	Les Horées	Champagne Clandestin
François Raquillet	Liger-Belair	Delamotte
Georges Mugneret-Gibourg	Maison Verget	Delavenne
Georges Roumier	Marc Colin et Fils	Dom Pérignon
Guffens-Heynen	Méo-Camuzet	Drappier
Henri Germain et Fils	Millemann	Egly-Ouriet
Henri Jayer	Mongeard-Mugneret	Forget-Brimont

PRODUCERS

MENTIONED BY THE TRADE

Champagne (cont.)	Jura	Germany (cont.)
Gaspard Brochet	André et Mireille Tissot	Egon Müller
Gosset	Domaine du Pélican	Eva Fricke
Henri Chauvet	Rhône	Joh. Jos. Prüm
Henri Giraud	Auguste Clape	Keller
Jacques Selosse	Beaucastel	Willi Schaefer
Jérôme Prévost	Château des Tours	Italy
Krug	Clos des Papes	Piedmont
Lanson	Domaine du Banneret	Bartolo Mascarello
Louis Roederer	Henri Bonneau	Brovia
Pascal Doquet	Jamet	Domenico Clerico
Paul Goerg	Jean-Louis Chave	Falsetto
Philipponnat	La Nerthe	Figli Luigi Oddero
Pierre Paillard	Marie et Pierre Benetière	G.B. Burlotto
Pierre Péters	Paul Jaboulet Aîné	G.D. Vajra
Pol Roger	Pierre Gonon	Gaja
Pommery	Rayas	Giacomo Conterno
Roses de Jeanne	René Rostaing	Giuseppe Mascarello
Ruinart	Thierry Allemand	Giuseppe Rinaldi
Salon	Vincent Paris	Michele Chiarlo
Savart	France (Other)	Parusso
Suenen	Arretxea	Produttori del Barbaresco
Taittinger	Baronarques	Roagna
Ulysse Collin	d'Esclans	Sottimano
Vouette et Sorbée	Gauby	Produttori del Barbaresco
Loire	Gérard Bertrand	Roagna
Belargus	Larrouyat	Sottimano
Bernard Baudry	Saint Sylvestre	Tuscany
Clos Rougeard	Tempier	Bibi Graetz
Didier Dagueneau	Trévallon	Biondi Santi
Domaine de la Taille aux Loups	Germany	Conti Costanti
Huet	A. Christmann	Cupano
Vacheron	Dönnhoff	Fonterutoli

PRODUCERS

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Tuscany (cont.)	Spain (cont.)
Fuligni	Marques de Riscal
Il Marroneto	Miguel Merino
IPSUS Il Caggio	Telmo Rodríguez
Masseto	Terroir al Limit
Montevertine	Vega-Sicilia
Ornellaia	
Podere Giodo	
Poggio di Sotto	
Rampolla	
Romitorio	
Soldera Case Basse	
Tenuta di Petrolo	
Tenuta di Trinoro	
Tenuta di Valgiano	
Tenuta San Guido	
Tenuta Tignanello	
Italy (Other)	
Dal Forno Romano	
Frank Cornelissen	
Oasi degli Angeli	
Paolo Bea	
Pietradolce	
San Leonardo	
Tenuta delle Terre Nere	
Tenuta di Fiorano	
Portugal	
Fonseca	
Niepoort	
Spain	
Aalto	
Cune	
La Rioja Alta	
López de Heredia	
Marques de Murrieta	

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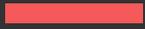
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